

**AWARD WINNERS OF 2013** 

All the winners and why they won. Judges' comments and how to win tips from our awards organiser

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# WINNERS SUPPLEMENT

> OPP AWARDS FOR EXCELLENCE 2013









02. HOW TO WIN

A JUDGE'S TIPS FOR 2014

103. THE GALA DINNER

A NIGHT TO REMEMBER

## www.opp-connect.com

## **BEST DEVELOPER - EUROPE**



professionals, great project, popular place, strong and detailed marketing, very impressive customer service and a smart and reliable financial package



#### **GOLD AWARD: iO ADRIA LIMITED**

Sun Gardens, Dubrovnik is a five-star, fully integrated resort, located only 11 kilometres from the historic Old Town of Dubrovnik. Dubrovnik Sun Gardens has set the benchmark in Croatia for luxury service and resort home ownership. The Resort is owned by iO Adria Limited, formerly Jupiter Adria Limited, and is operated under licence with Radisson Blu Hotels & Resorts. iO Adria is actively

engaged in the long term commitment and management of all of its investments from inception through to operation and is the largest inward investor today in the hospitality and leisure sector in Croatia.



#### SILVER AWARD: TM Real Estate Group

TM Real Estate Group – more than 44 years building experience and over 20,000 satisfied families now enjoying the Spanish sunshine in a TM home!

We offer a wide range of properties to suit every budget, located on the Spanish Costa Blanca, Costa Almeria, Murcia, Mallorca and Mexico. All projects are 100% licensed and legal – with all documents freely available online! We do not need bank loans to fund our activities and offer a reliable, solvent and expanding company with which clients can buy and agents work in total confidence.

TM is also the AIPP "Best Developer – Western Europe" 2010, 2011, 2012 & 2013!



this project very seriously.
TM is a strong professional in the industry with a proven track record

#### **BRONZE AWARD: The Santon Group**

The Santon Group is one of the largest private developers in the UK, having carried out in excess of £1 billion of developments.

Our audited turnover for the three years to 30 April, 2012 totalled £980 million. Established in 1992, the group's expertise lies in the identification, planning and development of residential, commercial and mixed use properties.

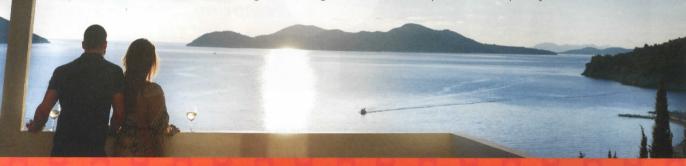
This award application gives specific regard to the company's tenacity and purchaser care exemplified during the nine-year conversion of an abandoned Grade A listed gothic monastery, St Benedict's Abbey, into 112 residential properties, which was finally completed in late 2012.



One has to be amazed by the quality of the realization of this ambitious development ??

#### FREEHOLD RESORT APARTMENTS AVAILABLE FOR SALE

- A fully managed resort investment operated under license with Radisson Blu Hotels & Resorts
  - Apartments fully furnished to international 5 star standards
    - · Highly attractive mortgage terms available
- Rental management track record generating income for owners to help cover costs of ownership
  - Prices for one bedroom apartment from € 215,000
- · Croatia is now part of the EU and is recognised as one of the fastest growing tourism destinations in Europe
- Sun Gardens is an award winning resort recognised both in development and hospitality and tourism sectors



For further details contact: The Residences Sales Centre +385 (0) 20 361 650 residences@dubrovniksungardens.com | www.dubrovniksungardens.com

### **BEST DEVELOPER - CENTRAL AMERICA**



Commitment to detail.
Sounds too good to be true but their customers love it and the service they get from the team.



GOLD AWARD: Freedom Bay, Saint Lucia

Freedom Bay, St Lucia, by Affinity Resorts is a resort designer and developer focused on embracing bold concepts to deliver the exceptional. We seek to create the extraordinary through the pursuit of perfection and an all-embracing commitment to detail. We partner only with exclusive global brands and each project is accomplished through a unique collaboration of leading architects, hoteliers, retailers and designers. We only create

our resorts in outstanding sites with unique attributes and where there is excellent international accessibility and an established hospitality market. The company aims to inspire, to be bold and imaginative in the creation and execution of its projects and to ensure privacy and seclusion. It also embraces and respects the environment, producing designs that create the most desirable and exclusive communities possible.